

Joseph A. McNeill III - Project History

Acquisition/Development Deal Summary

	Project Type			Position	Responsibilities
2016 Victory Station	Acquisition/Development/Industrial	250,000	JV Washington Capital	Development/Leasing/ Construction	Due Dilligence, Plannng, construction, leasing.
2014 Cader Commerce Center	Acquisition/Development/Industrial	258,000	JV NY LIFE	Development/Leasing/ Construction	Due Dilligence, Plannng, construction, leasing.
2012 Greenwood Commerce Center	Construction Development industrial	225,000	Ny Life	Construction/Development Manager	construction management and leasing
2007 Pony Express Business Center, Fairfield	Development/Office	46,000	Principal	Partnership with Headwaters Development	Due Dilligence, Acquisition, development and leasing
2007 Harter Industrial, Woodland	Acquisition/Industrial	120,000	Principal	Partnership with Headwaters Development	Acquisition, due dilligence, partnership formation and planning
2006 Gallee Industrial, Roseville	Development/Industrial	45,000	Principal	Partnership with Headwaters Development	Development Management
2006 Napa Industrial Park	Development/ Industrial	218 acres	Principal	Partnership with Headwaters Development	Acquisition, due dilligence, partnership formation and planning
2005 Goodwill Store, Folsom	Development/Retail	12,000	Principal	Partnership with Headwaters Development	Development Management
2005 Trix Gym, Folsom	Development/Specialty	12,000	Principal	Partnership with Headwaters Development	Development Management
2004 Northbay Health Care, Fairfield	Development/Office	32,000	Principal	Partnership with Buntain Construction	due dilligence development leasing and sale management
2004 East Street Industrial, Woodland	Development/Retail	17,000	Principal	Partnership with Headwaters Development	Development Management
2000 Southport Office Center, West Sacramento	Development/Office	65,500	Summit Commercial	Development Project Manager	Development , Construction and leasing management
1999 southport plaza, West Sacramento, CA	Development/Industrial	250,000	Summit Commercial	Development Project Manager	Development , Construction and leasing management
1998 SoutPort Industrial Park, West Sacramento	Acquisition -Industrial Land	618 acres	Summit Commercial	Acquisitions/ Development/ Leasing	Due Dilligence, leasing and construction management
1995 Harmon Industrial, Las Vegas	Development/Industrial	35,000	Investment Equity	Project Development Manager	Development and leasing
1994 South Decauter Office Project, Las Vegas V	Development Office	28,000	Investment Equity	Project Development Manager	Development and leasing
1991 port plaza II, west sacramento	Development/Industrial	165,000	Hillman Properties West	Project Development Manager	development and leasing
1991 BTS Fed EX 70 van city station, Rocklin CA	Development/Industrial	70,000	Bechtel Investments	Project Development Manager	BTS negotiation and development
1990 port plaza, west sacramento	Development/Industrial	50,000	Hillman Properties West	Project Development Manager	development and leasing
1990 overland Industrial II, West Sacramento	Development/Industrial	167,000	Hillman Properties West	Project Development Manager	development and leasing
1990 Northgate plaza, Sacramento	Development/Industrial	120,000	Hillman Properties West	Project Development Manager	development and leasing
1989 Signature Center, Pleasanton	Acquisition/Office	250,000	PacTel Properties	Acquisitions/leasing Manager	Due Dilligence, leasing and construction management
1989 4600 Norris canyon, San Ramon	Acquisition/Office	32,000	PacTel Properties	Project Manager	construction management and leasing
1988 211 Sansome, San Francisco	Acquisition/Office	220,000	PacTel Properties	Acquisition Officer	negotiate conduct due dilligence and close
1988 731 Sansome, San Francisco	Redevelopment/Office	46,000	PacTel Properties	Development Project Manager	Due Dilligence, redevelopment construction management and leasing
1988 overland industrial I, West Sacramento	Development/Industrial	98,456	Hillman Properties West	Project Development Manager	development and leasing
1987 150 California street, San Francisco	Acquisition/Office	220,000	PacTel Properties	Acquisition Officer	negotiate conduct due dilligence and close
1987 115 Sansome, San Francisco	Acquisition/Office	225,000	PacTel Properties	Acquisition Officer	negotiate conduct due dilligence and close

Portfolio Investment/Sale Transactions

2006 Co-mingled funds	International and Domestic	+ \$400 million	CalPERS	CalPers Manager of record
2006 Calwest Portfolio	domestic Industrial	\$300 million	CalPERS	CalPers Manager of record
2005 Centerpoint Industrial Trust	Midwest Public to Private REIT	\$3.4 Billion	CalPERS	CalPers Manager of record
2004 Aeroterm	National Private portfolio acquisition	\$400 million	CalPERS	CalPers Manager of record
2004 Vesta	Mexico Investment Program	\$150 million	CalPERS	CalPers Manager of record
2004 G Accion	Mexico Portfolio purchase	\$400 million	CalPERS	CalPers Manager of record
2001 Cabot Industrial Trust	National Public to Private REIT	\$2.2 Billion	CalPERS	CalPers Manager of record